



## Steve Charbonnet

Steve Charbonnet is a co-founder of Soffer Charbonnet Law Group and practices in the areas of mergers and acquisitions, finance, securities, venture capital, private equity, real estate and general business counsel. Steve represents clients in a wide variety of transactional matters regarding intellectual property licensing, joint ventures, strategic alliances, medical technology, healthcare and other commercial transactions. He has authored several articles and lectured on various business and finance issues. Steve has also enjoyed teaching Corporate Finance as an Adjunct Professor at William Mitchell College of Law. Prior to moving to Minneapolis, Steve practiced in the Silicon Valley office of an international law firm and the Los Angeles office of a public finance law firm. Steve received his law degree from the University of California, Berkeley School of Law (Boalt Hall) and his undergraduate degree from Stanford University. Steve is licensed to practice law in the State of Minnesota and the State of California.

### Practice Areas

- Mergers and Acquisitions
- Finance
- Private Company Securities
- Business Restructuring
- Joint Ventures and Strategic Alliances
- Real Estate
- General Business Counsel

### Representative Transactions

#### Mergers & Acquisitions / Corporate Reorganizations

- Company counsel to the U.S. subsidiary of a Korean semiconductor manufacturer in connection with the sale of its disk drive media subdivision
- Company counsel to a domestic VoIP service provider in connection with the sale of a controlling ownership interest to a foreign company in the form of Series A preferred stock
- Company counsel to a direct marketer of life insurance products in connection with a strategic restructuring to reorganize its business units and spinoff its technology business into a separate company via a shareholder dividend
- Counsel to the selling parties for a privately-held domestic defense industry manufacturer in its \$70M acquisition by a publicly-traded United Kingdom defense industry manufacturer
- Company counsel for the sale of a privately held scanning technology company to a publicly traded buyer

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- Represented a privately held snack food company in the sale to a private equity fund
- Counsel to a professional staffing agency in connection with general corporate matters and corporate restructuring issues

### Finance and Securities

- Outside general counsel to an agricultural software company in connection with a 25% preferred stock investment position and subsequent company sale
- Company counsel to a leading provider of end-to-end workflow processing infrastructure solutions in connection with an approximately \$11 million Series E investment
- Company counsel to an automated web search software company for an aggregate \$12 million Series A investment
- Investor Counsel to a leading information management software company in connection with a Series C investment structured partially in cash and partially as a product license
- Counsel to a robotics startup company in connection with multiple private investments and access to state angel investment tax credit program
- Outside General Counsel to a developer of wind energy projects nationwide, including finance, real estate, regulatory and general corporate matters related thereto

### Joint Ventures / Strategic Alliances

- Company counsel to a Fortune 500 company for the joint development with another Fortune 500 company of new technology, including the commercialization, distribution and manufacturing of related products
- Counsel to a leading global medical device company regarding structuring partnership programs, distribution and marketing services and commercialization of research and development
- Counsel to a startup software developer for various joint venture and strategic alliance transactions related to development and commercialization of its proprietary contact management software

### Real Estate

- Counsel to a real estate developer in connection with various residential and commercial projects in the Bakken oil fields area of North Dakota
- Draft, negotiate and review leases, lease addendums, lease terminations, finance agreements, mortgages, deeds of trust and other real property documents and instruments for various clients engaged in real estate transactions

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- Represented developer in all aspects of land acquisition and finance of various residential and commercial construction projects
- General Corporate

### General Business Counsel

- Counsel clients regarding corporate governance and commercial transactions, including various contractual, regulatory and operational matters
- Act as corporate secretary at board and shareholder meetings and assist in maintaining and managing corporate records
- Assist clients in structuring and documentation of initial capitalization and company structures
- Counsel clients regarding executive and employee compensation programs including restricted stock grants, employee stock purchase plans, stock option grants and stock option plan administration